



FPMA is Your Business Partner

Membership in the Florida Pest Management Association SAVES Money for Your Business. FPMA members have access to these services a BIG discounts-savings exceed the investment in dues. The Bottom Line: joining FPMA REDUCES COSTS

and makes you MORE PROFITABLE! Business services include:

➤ **Discounted gasoline and fleet fuel reporting:** BP offers FPMA members 4¢ per gallon off fuel at its more than 1200 Florida stations-more locations than any other company. Savings start at the first gallon and have no caps on monthly savings. Additionally, you will receive detailed reports of mileage and fueling activity which you can use to maximize routing efficiency. Controls on cards also allow nighttime and weekend “shutdown”, minimizing mishandling opportunities. Contact FPMA Allied Member **Bill Adams** at 1-800-877-9019ext.19764 or bill.adams@fleetcor.com for a quick application and start saving!

➤ **Employee screening service:** Screening potential employees protects you from increased auto, workers compensation and unemployment insurance costs, and from Negligent Hiring lawsuits from harmed customers! Nexis/Lexis, a national company with extensive coverage in Florida, offers FPMA members special discounted pricing on a variety of necessary tests that include: drug screening, Motor Vehicle Reports, criminal background check, credit history and Social Security Number verification and much more. Contact Florida Lexis/Nexis Allied Member **Julie Welch** at 800-881-3303.

➤ **Discounted debt collection/AR management:** Allied member Transworld Recovery Systems provides higher rates of recovery for aged Accounts Receivables with professional, courteous recovery efforts! Contact **Gene Rodriguez** at 813-286-2543 or Gene.Rodriguez@Transworldsystems.com.

➤ **Discounted credit card processing:** MerchantBank can save you thousands of dollars over your current bank’s credit card processing fees. Call FPMA Allied **John Lehman** at 888-862-8831 or email him at john@mbcmerchant.com for a analysis of your business needs and the savings the FPMA-endorsed program can provide.

➤ **FPMA logo Visa credit cards with lower rates, free balance transfers and no cash advance fees:** Tell the Pest Management Story with every purchase! FPMA logo Visa credit cards are emblazoned with the slogan “Public Health Protection is Our Business®” and issued by FPMA preferred provider Gulf States Credit Union; they offer free balance transfers and interest rates below most banks. Contact Susan Uffman at 407-831-8844 or sufland@gulfstatescu.org.

➤ **Free legal consultation with FPMA attorney:** What’s a good lawyer worth? Plenty when you need him! FPMA member **Mark Ruff** provides a free initial legal consultation for all association members-a great time to get those tricky and potentially hazardous legal questions answered! Contact Mark at (407) 210-2796 or mhr@aswmpa.com.

➤ **Free consultation with FPMA Human Resources specialist:** State and local governments enforce a multitude of employment regulations which have a huge impact on how you hire your employees, what you pay and treat them, and what you do when they leave, either voluntarily or involuntarily. As an FPMA member, you can and talk with Seay Management’s professional consultants at any time, free of charge; simply call 407-426-9484, identify yourself as an FPMA member and ask to speak to a consultant.

➤ **ARAMARK Uniform Services** supplies thousands of Florida companies with total uniform solutions to solidify their image, promote teamwork and motivate employees with rental, cleaning, maintenance and delivery services. ARAMARK offers FPMA members that begin using ARAMARK’s uniform rental services between September 2009 and July 2010:

- 1) Two weeks of free rental service
- 2) For every employee outfitted in your ARAMARK uniform rental program, you will receive a \$25 coupon** good for the purchase of merchandise from our catalog.

See the FPMA web site for your local ARAMARK office or call 1-800-ARAMARK.

➤ **T Mobile Service and Equipment through Venicom:** One of T-Mobile's largest Authorized Dealers, Venicom offers a special program to FPMA members and families with the best promotions possible on T-Mobile wireless products, including unbeatable prices on the newest and most popular phones, such as the Blackberry Curve and Blackberry Pearl model. The program is not limited to those phones and can be redeemed only through the secure internet connection at www.venicomwireless.com/pest or by calling 866-492-

2761. To get information about devices, rate plans, and features for FPMA members, be sure to mention promotion code **PEST**.

Many of these business services can be extended to ALL of your employees, making FPMA membership an important company benefit that attracts and retains key employees, reduces turnover and increases profitability. For Member Companies, all employees enjoy discounts for programs, conventions and meetings, and are invited to regional meetings and can attend programs for free CEUs.

Join today-call 800-426-4829 or visit www.flpma.org/membership_types.htm!

