

# FPMA eFocus

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## FPMA President Appoints Transition Task Force to Conduct a Membership Driven Approach to Change

Upon the resignation of former FPMA EVP **Karen Barnett**, Association President, **Jennifer Leggett** of Lindsey Pest Services, Jacksonville, Fla., immediately secured the Executive Committee's approval for the appointment of FPMA Government Affairs Director, **Matthew B. Dempsey**, to serve as the Association's interim executive vice president. Mr. Dempsey celebrates his fifth year of service to FPMA in January 2007, and eagerly accepted the Executive Committee's offer.

Following the selection of an Interim EVP, President Leggett established a task force to research the continued long term betterment of FPMA in its role of providing excellent service to the Florida pest control industry. President Leggett ordered the task force to be comprised of members of the FPMA executive committee and Association past presidents, and has currently designated the group, the FPMA Transition Task Force.

President Leggett has directed the task force to conduct a "membership driven approach to change" by researching the thoughts, suggestions and recommendations of FPMA members, industry stakeholders, partners and government leaders. President Leggett further directed the Task Force to provide written recommendations for change to the Board FPMA general membership.

Finally, President Leggett directed that these proceedings be conducted with complete transparency to the FPMA membership, and urged the task force to announce a deadline for the completion of its recommendations once the FPMA board has formally acted upon its recommendations.

In conjunction with other task force activities, President Leggett announced that the Association would hold a public forum related to the Transition Task Force activities at the 2007 Power Forum, and immediately provide a link on the FPMA web site to begin collecting member recommendations at [pmp\\_services@flpma.org](mailto:pmp_services@flpma.org).

For more information, call (800) 426-4829 / (407) 293-8627 or visit [www.flpma.org](http://www.flpma.org).

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**Click here for details on the FPMA Transition Task Force Luncheon  
at the January Power Forum**

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**FPMA MEMBERS...Health Insurance Initiative**  
**RESPONSES REQUESTED!**

***Health Insurance Contact Wally Berman Requests Your Help...***

We are in the process of gathering information from FPMA member firms so that we can hopefully establish a fully insured health insurance program. It would be for member firms that wish to participate. We have received responses from approximately 125 firms.

However, we need a substantially greater amount to participate in the questionnaire before we can submit to the insurance carriers for them to establish rates and put a program together.

This program will be based on the insurance carrier's participation requirements. Which means the more responses we have the greater the chance we have of getting the best rates possible.

Contact Wally Berman for a copy of the questionnaire at [fmafl@aol.com](mailto:fmafl@aol.com) or

Wally Berman, RHU, CLTC  
Creative Financial Associates  
1000 Corporate Drive, Suite 700  
Ft. Lauderdale, FL 33334  
954-689-9521/Office  
954-224-4888/Cell  
866-934-7378/Toll Free  
[fmafl@aol.com](mailto:fmafl@aol.com)

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**Andrew Card, Former White House Chief of Staff, to Speak at Legislative Day**  
*NPMA's Legislative Day 2007 to Be Held at Historic Downtown Hotel*

**Fairfax, Virginia** — The National Pest Management Association (NPMA) is pleased to announce that former White House Chief of Staff Andrew H. Card Jr. will address attendees at Legislative Day 2007, February 26-27 in Washington, D.C. Legislative Day 2007 marks the 20<sup>th</sup> Anniversary of the meeting and will be held downtown in the heart of Washington, D.C. at the luxurious Mayflower Hotel, a national landmark and member of the Historic Hotels of America.

President George W. Bush appointed Card in November 2000 to serve as his Chief of Staff. When he left the post in April 2006, he was the second-longest serving White House Chief of Staff. Prior to serving this administration, Mr. Card was already a distinguished Washingtonian having served as the U.S. Secretary of Transportation and a number of high-level positions in the administrations of former presidents George H. W. Bush and Ronald Reagan.

"For twenty-years, NPMA's Legislative Day has been characterized by a program of top-notch Washington policy makers," said NPMA senior vice president Bob Rosenberg. "This year will be no exception."

Legislative Day is a once a year opportunity for individual pest management industry members to collectively come to Capitol Hill and speak directly with their elected U.S. Senators and Representatives. As always, Legislative Day will combine visits with lawmakers and their staff with an educational program and keynote presentations from renowned speakers and Washington insiders.

For more information about Legislative Day 2007, visit [www.npmapestworld.org/events](http://www.npmapestworld.org/events) or call (703) 352-6762.

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**One-Third of Top 100 Companies Are QualityPro**  
*QualityPro Program Enrollment Nears 300*

**Fairfax, Va.** — QualityPro has reached a milestone this week, announcing that thirty-five of the top 100 revenue grossing pest management companies, as named by *PCT* magazine, have joined the QualityPro program since its inception in 2004. Currently, QualityPro membership is at an all time high with the number of enrolled companies approaching 300. As this program continues to gain momentum, the National Pest Management Association is excited about the future of this unique industry initiative.

Members of QualityPro companies voluntarily ascribe to a set of standards that are above and beyond state and federal regulations. According to Andrew Architect, executive director of QualityPro, “It is very impressive that companies of all sizes realize the importance of meeting common sense business practices and advancing the professionalism of our industry. Through this program we can help to raise the bar of excellence for pest management professionals across the country.”

When a company applies to become QualityPro, they are provided with a comprehensive toolbox that offers them all the information they need to meet program certifications. From human resource supplements, access to certified vendors, and co-branding marketing handbooks, this program will truly give you the edge over your competition.

For more information on QualityPro and program certifications contact Andrew Architect at [aarchitect@pestworld.org](mailto:aarchitect@pestworld.org) or visit [www.npmaqualitypro.org](http://www.npmaqualitypro.org).

QualityPro is the pest management industry's version of the *Good Housekeeping* Seal of Approval. Reserved exclusively for National Pest Management Association (NPMA) members, this program is designed to separate QualityPro companies from the competition and increase overall professionalism of the industry. QualityPro companies are environmentally responsible, and committed to providing consumers with the highest possible service. Built around four key principles of business operations, consumer relations, environmental stewardship and technician training, the QualityPro certification is designed to be feasible and affordable to every company in the pest management industry.